

Q3 2024 Financial Results and Corporate Update

November 8, 2024

Disclaimer

This presentation contains forward-looking statements within the meaning of the US Private Securities Litigation Reform Act of 1995. The forward-looking statements involve substantial risks and uncertainties. All statements, other than statements of historical facts, contained in this presentation, including statements regarding our strategy, future operations, future financial position, future revenue, projected costs, prospects, plans and objectives of management and expected market growth are forward-looking statements. The words "anticipate," "believe," "continue," "could," "estimate," "expect," "intend," "may," "might," "plan," "potential," "predict," "project," "should," "target," "would," "goal," "objective," "guidance," and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. Such statements include, but are not limited to, statements about early clinical data, regulatory matters, clinical trial timing and plans, the achievement of clinical and commercial milestones, future financial and operating results, including 2024 financial guidance and beyond and anticipated future cash and cash equivalents, business strategies, market opportunities, financing, and other statements that are not historical facts. Our product candidates and related technologies are novel approaches to cancer treatment that present significant challenges. Actual results may differ materially from those indicated by such forwardlooking statements as a result of various factors, including but not limited to: risks associated with our financial condition and need for additional capital; risks associated with the Company's development work, including any delays or changes to the timing, cost and success of our product development activities and clinical trials including if we encounter difficulties enrolling patients in our clinical trials; the risks of delays in FDA and/or EU approval of our drug candidates or failure to receive approval; the risks related to commercializing any approved new pharmaceutical product including the rate and degree of market acceptance of our product candidates; development of our sales and marketing capabilities and risks associated with failure to obtain sufficient reimbursement for our products; risks related to our dependence on third parties including for conduct of clinical testing and product manufacture; our ability to enter into collaboration or other arrangements with partners; risks associated with protection of our intellectual property rights; and other risks and uncertainties affecting the Company including those described in the "Risk Factors" section included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023, our Quarterly Reports on Form 10-Q for the guarters ended March 31, 2024, June 30, 2024 and September 30, 2024, in addition to other reports the Company files from time to time with the Securities and Exchange Commission. Any forward-looking statements contained in this presentation speak only as of the date hereof, and the Company undertakes no obligation to update any forward-looking statement, whether as a result of new information, future events or otherwise.

Mike Rossi

President and CEO

Intro and Company Overview



Agenda

- Company Overview
 Mike Rossi, President and Chief Executive Officer
- DANYELZA Global Sales
 Sue Smith, Chief Commercial Officer
- Naxitamab Development Program Vignesh Rajah, Chief Medical Officer
- Q3 2024 Financials
 Peter Pfreundschuh, Chief Financial Officer
- Q&A All

Q3 2024 & Recent Corporate Highlights



- Increasing DANYELZA demand and physician adoption
- Q3 2024 Total Net Revenues of \$18.5M, ↓ 10% YoY
- Nine months 2024 Total Net Revenues of \$61.2M, relatively flat YoY



- Received notification of the accepted patent extension for DANYELZA, US 9,315,585, through February 2034
- Company HQ move to Princeton, NJ planned for H1 2025
- DANYELZA remains a leading anti-GD2 therapy in the U.S.



- Closed exclusive partnership deal with Nobelpharma in Japan with \$2M upfront payment, potential \$31M in milestones and profit sharing, if approved in region
- NPP* launch for DANYELZA in Turkey in Q3 with partner TRPharm; Expect to apply for marketing approval for DANYELZA in Argentina in Q4 2024

^{*} Named patient program



GD2-SADA Phase 1 Clinical Trial (Study 1001): Dosing Patients in Part A

Theranostic approach using a 30 mCi ¹⁷⁷Lu-DOTA imaging dose before exposing to therapeutic dose

Inclusion Criteria

- ECOG performance status 0-1
- Expected survival >3 months
- Platelet counts ≥100,000 cells/mm2
- Hemoglobin ≥9 g/dL
- Adequate renal function

Inclusion Amendment

NB inclusion of patients 16 years or older

OUTCOME ¹⁷⁷Lu-DOTA

DESIGN

Part A* $N \approx 15 - 18$ **GD2-SADA** protein dose-escalation from 0.3 mg/kg to 10 mg/kg Therapeutic ¹⁷⁷Lu-DOTA dose of 100-200 mCi (7.4 GBq)**Determine optimal, safe GD2-SADA** protein dose and dosing interval between GD2-SADA and

Part B $N \approx 9 - 12$ ¹⁷⁷Lu-DOTA therapeutic dose escalation from 400 mCi (14.8 GBq) to 750 mCi (27.8 GBq) Patients to receive up to 2 cycles **Determine maximum** tolerable activity of ¹⁷⁷Lu-DOTA

Part C 5 cycles Doses determined in Part A and B administered Patients to receive maximum of 5 cycles Assess safety and AEs following repeat dosing: determine recommended Phase 2 dose (RP2D)

*Currently in Part A



Ongoing GD2-SADA Phase 1 Clinical Trial (Study 1001): Part A Overview

TRIAL UPDATE

- Solid tumors (SCLC, malignant melanoma, sarcomas, adult neuroblastoma)
- Completed Cohorts 1 through 5; currently in Cohort 6*
- > 20 patients dosed*
- 6 sites open*
- No DLTs or instances of treatment-related AEs reported*

UPCOMING CATALYSTS

- On track to complete Part A in Q4 2024
- Anticipate Part A data readout in Q1 2025

PART A DATA ELEMENTS

- Optimal and safe GD2-SADA protein dose
- Dosing interval between GD2-SADA and ¹⁷⁷Lu-DOTA
- PK dosimetry
- Rate of excretion
- Aggregation in tissue
- Tumor burden
- Scan images

*As of November 8, 2024

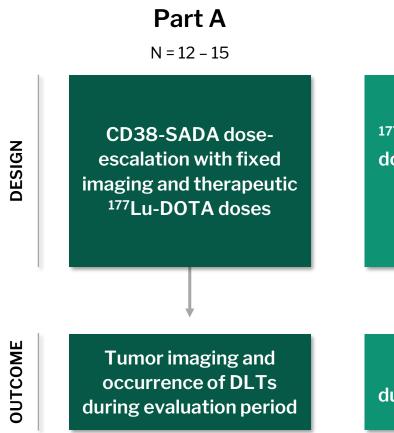


CD38-SADA Phase 1 Clinical Trial (Study 1201): Trial Design

Theranostic approach using CD38 positivity on IHC and ¹⁷⁷Lu-DOTA organ dosimetry before repeat dosing in patients with relapsed or refractory non-Hodgkin Lymphoma

Inclusion Criteria

- R/R non-Hodgkin Lymphoma and ineligible/ exhausted standard therapeutic options
- Fluoro-deoxyglucose (FDG)-avid lymphoma with measurable disease
- ECOG performance status score of 0, 1, or 2
- CD38+ tumor



Part B

N = 12 - 15

dose escalation with the CD38-SADA dose determined in Part A

Occurrence of DLTs during evaluation period

TRIAL UPDATE

- IND cleared by U.S. FDA in Q4 2023
- First 6 sites selected; 2
 sites activated

UPCOMING CATALYSTS

Anticipate dosing the first patient by YE 2024



Sue Smith

Chief Commercial Officer

Global DANYELZA Sales



Q3 2024 DANYELZA Global Commercial Update



- Q324 US DANYELZA Vial sales Q3 2024 U.S. DANYELZA Net Product Revenues of \$15.3M, ↓ 5% YoY
- Q3 2024 Ex-U.S. DANYELZA Net Product Revenues of \$3.1M, ↓ 19% YoY



- 68 U.S. accounts* since initial launch; 3 new accounts added in Q3 2024
- 34 U.S. HCPs prescribed DANYELZA YTD 2024; 113 U.S. HCPs prescribed DANYELZA since launch



- Added to 2 new hospital formularies in Q3 2024; added to 48 hospital formularies since the initial launch*
- DANYELZA remains a leading therapy in U.S. anti-GD2 market



- Q3 2024 marked 2nd consecutive quarter of revenues from Brazil and Mexico
- DANYELZA gaining traction in China; Preparing for launch in Hong Kong

Vignesh Rajah

Chief Medical Officer

Naxitamab Development Program



Ongoing Naxitamab Clinical Trials



Memorial Sloan Kettering Cancer Center

- Multi-center Phase 2 trial investigating naxitamab in patients with relapsed osteosarcoma
- Anticipated complete data readout from MSK in Q4 2024

Beat Childhood Cancer RESEARCH CONSORTIUM

- Phase 2 BCC multi-center trial evaluating naxitamab + standard induction therapy in patients with newly diagnosed HR NB
- 22 sites initiated to date; target 40-50 sites in U.S. and Canada
- 11 patients dosed to date*; target 76 total patients



- Phase 1b trial investigating TGFβ NKs, gemcitabine + naxitamab in patients with advanced breast cancer
- 2 patients treated with combo gemcitabine + NK cells
- Patients in F/U for DLT and persistence of NK cells (following gem+NK cell combo, prior to addition of naxitamab)



- Randomized Phase 2 trial evaluating efficacy and safety of naxitamab in patients with refractory Ewing sarcoma initiated in Q4 2023
- 3 patients dosed in naxitamab arm to date; target 24 patients total (16 naxitamab, 8 control)



Evaluate potential to initiate pivotal randomized trial following data readout from MSK

Matched comparison with an external control currently being developed

Potential multi-center Phase 2 study based on results from Phase 1b trial

Anticipated study completion in 2028

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Clinicaltrials.gov: BCC trial NCT05489887, MSK trial NCT02502786, OSU trial NCT06026657



*As of September 30, 2024

Peter Pfreundschuh

Chief Financial Officer

Q3 2024 Financials



Key Q3 2024 and YTD Financial Highlights

Revenue

	Three months ended Sep 30,	
	2024	2023
Net product revenue	\$18.5 M	\$20.0 M
License revenue	-	\$0.5
Total revenue	\$18.5 M	\$20.5 M

	Nine months ended Sep 30,	
	2024	2023
Net product revenue	\$60.7 M	\$61.0 M
License revenue	\$0.5	\$0.5
Total revenue	\$61.2 M	\$61.5 M







Key Q3 2024 and YTD Financial Highlights

Operating Expenses

	Three months ended Sep 30,	
	2024	2023
Cost of goods sold	\$2.3 M	\$2.6 M
License royalties	-	\$0.05 M
Research & development	\$11.2 M	\$15.4 M
Selling, general & admin	\$13.6 M	\$10.2 M
Total OpEx	\$27.1 M	\$28.2 M

	Nine months ended Sep 30,	
	2024	2023
Cost of goods sold	\$7.4 M	\$9.3 M
License royalties	\$0.05 M	\$0.05 M
Research & development	\$36.8 M	\$40.8 M
Selling, general & admin	\$42.3 M	\$33.7 M
Total OpEx	\$86.5 M	\$83.8 M







Key Q3 2024 and YTD Financial Highlights

Net Loss

	Three months ended Sep 30,	
	2024	2023
Net loss	\$(7.0) M	\$(7.7) M
Net loss per basic, diluted share	\$(0.16)	\$(0.18)

	Nine months ended Sep 30,	
	2024	2023
Net loss	\$(22.9) M	\$(20.4) M
Net loss per basic, diluted share	\$(0.52)	\$(0.47)







Key Q3 2024 Financial Highlights

Responsible stewards of capital

	As of	
	Sep 30, 2024	Dec 31, 2023
Cash and cash equivalents	\$68.1 M	\$78.6 M

	Nine months ended Sep 30,	
	2024	2023
Cash use	\$10.5 M	\$19.2 M



Anticipated cash runway into 2027*



*This estimate reflects the Company's current business plan and is supported by assumptions that may prove to be inaccurate, such that Y-mAbs could use its available capital resources sooner than it currently expects.



Reiterate Financial Guidance for Full Year 2024

Total Expected Net Revenues: \$87 million to \$95 million

Total Expected Operating Expenses: \$115 million to \$120 million

Total Expected Cash Investment: \$15 million to \$20 million

Cash and cash equivalents anticipated to support operations as currently planned into 2027*

^{*} This estimate reflects the Company's current business plan and is supported by assumptions that may prove to be inaccurate, such that Y-mAbs could use its available capital resources sooner than it currently expects.





Mike Rossi
President and
Chief Executive Officer



Sue SmithChief Commercial Officer



Vignesh Rajah, MBBS, DCH, MRCP Chief Medical Officer



Peter Pfreundschuh Chief Financial Officer

